

District 47
Profit & Loss (Actual vs. Budget Summary) (In USD)

Month Ending 12/31/2023			07/01/2023 Through 12/31/2023			
Actual	Budget	Variance		Actual	Budget	Variance
			District Revenue			
1,921.25	1,129.06	792.19	Membership Revenue	36,221.35	35,914.34	307.01
0.00	0.00	0.00	Conference Revenue	3,099.57	0.00	3,099.57
92.08	0.00	92.08	Fundraising Revenue	175.24	0.00	175.24
0.00	0.00	0.00	ET TLI Revenue	0.00	4,465.00	(4,465.00)
<u>2,013.33</u>	<u>1,129.06</u>	<u>884.27</u>	Total District Revenue	<u>39,496.16</u>	<u>40,379.34</u>	<u>(883.18)</u>
			District Expenses			
396.94	0.00	396.94	Conference Expenses	7,447.07	0.00	7,447.07
0.00	0.00	0.00	Recognition	(4,793.85)	2,500.00	(7,293.85)
0.00	280.00	(280.00)	Club Growth	(3,463.59)	2,200.00	(5,663.59)
0.00	3,100.00	(3,100.00)	Marketing Outside of Toastmasters Expenses	0.00	5,760.00	(5,760.00)
110.00	150.00	(40.00)	Public Relations Expense	1,268.95	3,608.00	(2,339.05)
(391.60)	0.00	(391.60)	Education & Training Expense	(1,155.39)	3,120.00	(4,275.39)
305.12	163.00	142.12	Administration Expenses	24.96	2,831.00	(2,806.04)
0.00	0.00	0.00	Food and Meals Expense	201.19	5,690.00	(5,488.81)
0.00	0.00	0.00	Travel Expense	5,075.57	7,915.00	(2,839.43)
0.00	0.00	0.00	Lodging Expense	5,591.14	6,875.79	(1,284.65)
279.87	279.87	0.00	Allocation Expenses	1,679.22	1,679.22	0.00
<u>700.33</u>	<u>3,972.87</u>	<u>(3,272.54)</u>	Total District Expenses	<u>11,875.27</u>	<u>42,179.01</u>	<u>(30,303.74)</u>
<u>1,313.00</u>	<u>(2,843.81)</u>	<u>4,156.81</u>	Total Net Income	<u>27,620.89</u>	<u>(1,799.67)</u>	<u>29,420.56</u>